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# **Press Release**

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# Unipart Rail scooped prestigious UK Rail Industry Collaboration Award

Unipart Rail was recognised as the best in the industry for collaborative working at the prestigious UK Rail Industry Awards held at London Battersea Evolution on the 19<sup>th</sup> February as they scooped the Collaborative Working Award.

The 2015 UK Rail Industry Awards saw rail industry decision-makers gathering to celebrate the success and achievement of the shortlisted and winning nominations following a review by a cross-industry panel of independent judges to come up with the nomination shortlist and the winners.

Unipart Rail is the first company in the field of Supply Chain management and Logistics services for the Rail sector to achieve BS 11000, the new British Standard for collaborative working. The success has come in the midst of a programme of wide-ranging innovative systems, which place greater focus on partnership with customers and has seen the company delivering additional value worth thousands of pounds to its customers since the implementation of its unique Customer Engagement System and Collaborative Working Framework.

Unipart Rail certification's scope is not limited to a single project as many Rail Industry's BS 11000 certifications are, but covers the innovative and comprehensive "Management system for those relationships identified and managed within the Collaborative Relationship Programme of Unipart Rail Ltd".

Both certification and award have now further evidenced Unipart Rail's collaborative working practices in the Rail Industry and have acknowledged that Unipart Rail is not only an industry pioneer but also a leader in collaborative working.

Unipart Rail has recognised for a number of years that greater collaboration between organisations within the Rail industry matters as identified by Sir Roy McNulty as one of the means of delivering greater value for passengers and taxpayers – with BS 11000 one of the

tools Unipart Rail uses to improve the way it works with its customers to improve their performance and drive down costs.

In order to achieve such an ambition, it is vital to select the right partners. To this effect, Unipart Rail worked closely initially with FirstGroup to develop the processes and workflows required to have consistent, embedded and successful collaborative working arrangements between customer and supplier. This close relationship has ensured that the benefits the Standard are meant to deliver were translated immediately into reality with FirstGroup

Collecting the Award on behalf of the Company, Isabelle Lloyd, Sales and Customer Service Director, commented that "this Award recognises the innovative approach that Unipart Rail has taken in developing true collaborative relationships with all of our customers. We are one of the critical suppliers to the industry with our extensive product portfolio, supply chain and lean consultancy services and working closer together with customers provides a strong basis for helping to support their businesses in the future."

Ends -

Caption for Photograph:

Isabelle Lloyd, Sales and Customer Service Director (third from right) with the prestigious UK Rail Award with members of staff of Unipart Rail including MD George Tillier (on right), guests and the host of the event Miles Jupp (on left)

#### Notes to editors:

### **Unipart Rail**

Is the leading specialist provider of the supply chain services to train operators and railway infrastructure in the UK. Unipart Rail also has offices in Australia, China, Germany and Thailand and supplies materials and services internationally.

Dorman, the LED signalling innovators, and Dorman Varitext, manufacturers of Variable Messaging and Passenger Information Systems are also part of Unipart Rail.

With over 800 employees, Unipart Rail is a major partner to the rail industry and has extensive expertise in Infrastructure and Traction & Rolling Stock systems and products.

### **About Unipart Group**

The Unipart Group employs nearly 10,000 personnel worldwide and has an annual turnover of more than £1billion. It is one of Europe's leading logistics companies and a widely-recognised pioneer in the field of Lean implementation.

Operating across a range of market sectors including automotive, marine, manufacturing, mobile telecoms, rail, retail and technology, Unipart offers a breadth of services from third party logistics to expert consultancy.

All Unipart sites operate according to the Group's proprietary version of Lean known as The Unipart Way. This is a philosophy of working underpinned by tools and techniques that inspires efficiency, flexibility and outstanding customer service in any process.

Unipart also offers expert consultancy in implementing Lean principles and in supply chain management across a variety of industry sectors.

The Group's clients include Homebase, Sainsbury's, Vodafone, Sky and HMRC.