### **HELLO**

to The Unipart Way, which has been evolving since 1988 and has utterly transformed our business.

# **HELLO**

to Dorman, the UK's leading manufacturer of LED rail and traffic control systems, which we acquired in 2003.

**GOODBYE** 

to British Leyland, which we bought ourselves out of in 1987.

## **HELLO**

to the financial services company that five years ago gave us our first consultancy assignment in the USA.

# - ELLO

to Railpart and National Railway Supplies, which we bought in 1999 to create Unipart Rail.

# HELLO

to HMRC, the first major client of Unipart Expert Practices. We helped them make savings of over £400 million.

# HELLC

to our arrival in the top ten of Business in the Community's Corporate Responsibility Index.

## **HELLO**

to Sky, our partners since 2009 at our logistics and repair centre in Baginton.

### **HELLO**

to America's truckers, customers of our newest division, Unipart Heavy Duty.

### **GOODBYE**

to Unipart Automotive, the car parts network we sold in 2011.

### **HELLO**

to the 80 graduate trainees and 40 apprentices we've welcomed since 2006.

# HELLO

to Vodafone, with whom Unipart Technology Logistics set up a distribution and repair centre in Nuneaton in 2006.

## HELLO

to two more factories in Coventry, created by our biggest investment for 25 years.

### **HELLO**

to the students at Coventry University studying at our Advanced Engineering and Manufacturing Institute.

### **HELLO**

to Mobis, who five years ago asked us to handle parts distribution to the UK's Hyundai and Kia dealers.

to the 2,500+ winners of our Mark in Action awards, which have

### **HELLO**

to Toyota, who in 2012 appointed us to handle their distribution operations in India.

to Qoros, who this year asked us to handle their supply chain across China for their new range of cars.

## HELLO

been recognising outstanding customer service for 25 years.

to Siemens Rail Systems, who in 2012 renewed our logistics contract for a further ten years.

### **HELLO**

to the John Radcliffe Hospital, who awarded us our first NHS consultancy assignment in 2007.

to the 30 NHS trusts that have engaged us in the seven years since then.

to Tata, owner since 2008 of our long-standing client, Jaguar Land Rover.

to the unprecedented six Swords of Honour, awarded to us by the British Safety Council in 2013.

in Mandarin, Cantonese, Hindi, Gujarati, Arabic and several other languages to the men and women who run our businesses around the world.

to the electronic coaching breakthrough in 2013 that facilitated rapid global teaching of The Unipart Way.

### We don't like to say goodbye.

Since we bid adieu to British Leyland in 1987, we've become far more accustomed to saying hello. There's something about our unique way of working – The Unipart Way – that attracts: people, innovative ideas, new ventures and new business. Over the last 27 years we've utterly transformed our business. If you'd like to hear how we could transform yours, email contactus@unipart.com and say hello.





**MANUFACTURING · LOGISTICS · CONSULTANCY**