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SKY EXTENDS PARTNERSHIP WITH UTL FOR A FURTHER FIVE YEARS

UTL, the part of Unipart Group that focuses on the telecoms, media and consumer sectors, has renewed its contract with Sky for a further five years. Building on the strength and success of their existing ten-year partnership, the new deal extends the relationship to July 2019. UTL provides a wide range of services to Sky, including forward and reverse logistics, recycling services, set top box repair and fleet management supporting over 2900 Sky engineers. The new contract is an extension across all service areas.

Sky is the UK and Ireland's leading home entertainment and communications company. Around 40% of all homes have a direct relationship with Sky through its range of TV, broadband and home telephony services.

Nicola Couse, Media Sector Director, said: "Sky is a dynamic, fast paced customer who relies on UTL to support them in the competitive home entertainment and communications market. Since starting work for Sky in 2004, we have demonstrated that we are committed to innovation and continuous improvement. The contract extension is a great vote of confidence from Sky in UTL's abilities to deliver in the future."

In awarding the contract extension, Giles Harvey, Supply Chain Director, said: "Sky is delighted to be extending our partnership with UTL. Sky continues to introduce new products and services, and we look to UTL for operational excellence and innovation to ensure that Sky customers always receive the very best customer experience."

Ends

For more information about UTL's services,
visit www.utl.co.uk or email michelle.newton@unipart.com

Editors' Notes:

About UTL

The quality and service delivery standards expected of outsourced solution providers are exceptionally high in the technology and consumer sectors, driving innovation, service excellence and cost efficiency at every step of the customer journey are key requirements of operating within these sectors. UTL is a leading provider of end to end supply chain, repair and returns solutions to the telecoms, media and consumer sectors, providing solutions for global brands such as Vodafone, Sainsbury's, Sky, Samsung, Homebase, Three, Kimberly Clark and Virgin Mobile. For more information visit: www.utl.co.uk

About The Unipart Group

The Unipart Group employs around 10,000 people worldwide and has an annual turnover of more than £1billion. It is a leading UK manufacturer, full service logistics provider and consultant in operational excellence.

Operating across a range of market sectors, including automotive, manufacturing, mobile telecoms, rail, retail and technology, Unipart offers a breadth of services from third party logistics to expert consultancy.

All Unipart sites operate according to the Group's proprietary version of Lean known as The Unipart Way. This is a philosophy of working underpinned by tools and techniques that inspires efficiency, flexibility and outstanding customer service in any process.

The company, which is based in Oxford in the UK, has a growing number of international sites supporting a wide range of blue chip clients. For more information visit: www.unipart.com